



CHEMFAB ALKALIS LIMITED

CCAL Operations Summary

Oct to Dec 2016

CCAL

Financial Results Summary

Rs in Lakhs	Q3 16-17	Q2 16-17	Variance		Q3 15-16	Variance	
Net Income from Operations	3058	3149	(91)	(3%)	2393	665	28%
PBT	787	818	(31)	(4%)	207	580	280%
PAT	563	544	19	3%	133	430	323%
Basic EPS (Rs.)	6.14	5.93	0.21	4%	1.45	4.69	323%
Diluted EPS (Rs.)	6.07	5.87	0.20	3%	1.45	4.62	319%



Operational Financial Results Summary

Rs in Lakhs	Q3 16-17	Q2 16-17	Q3 15-16
Net Income from Operations	3058	3149	2393
PBT	787	818	207
Other Income	(208)	(127)	(24)
Other Non recurring Incomes/Expenditures and Provisions	20	17	5
Operational PBT	599	708	188
Depreciation	200	199	279
Finance Cost	17	42	49
Operational EBITDA	816	949	516

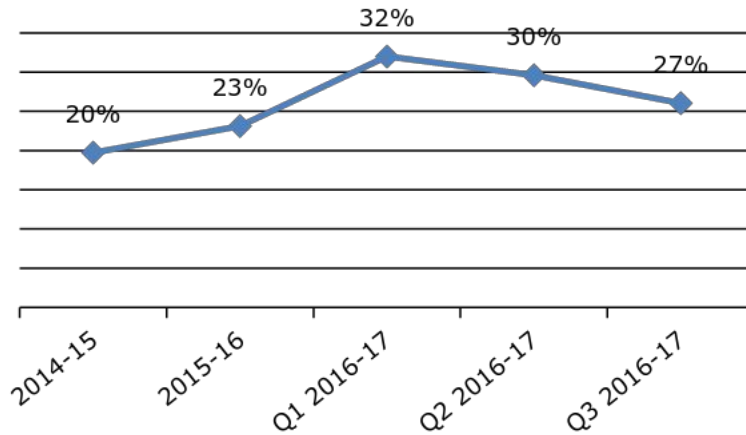
Operational Margins	Q3 16-17	Q2 16-17	Q3 15-16
Operational EBITDA	27%	30%	22%
Operational PBT	20%	22%	8%

EBITDA margin for the quarter is lower on account of lower sales post demonitisation and procurement of raw material – Industrial Grade Salt from market during the quarter.

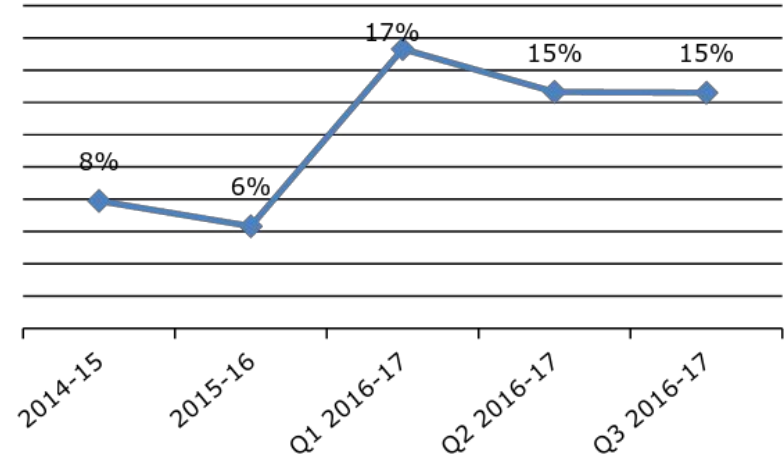


Key Financial Parameters

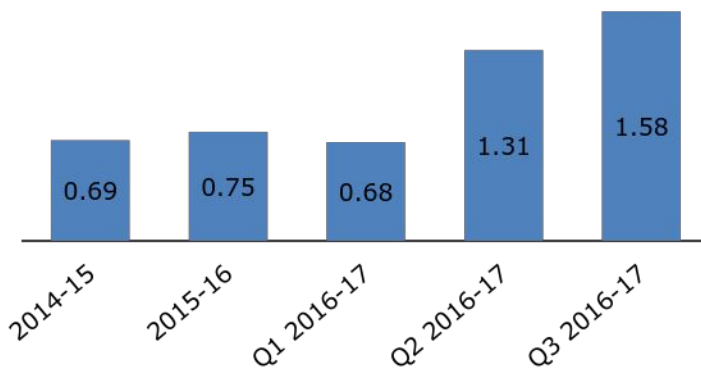
◆ CCAL Operational EBITDA to Net Revenue From Operations (%)



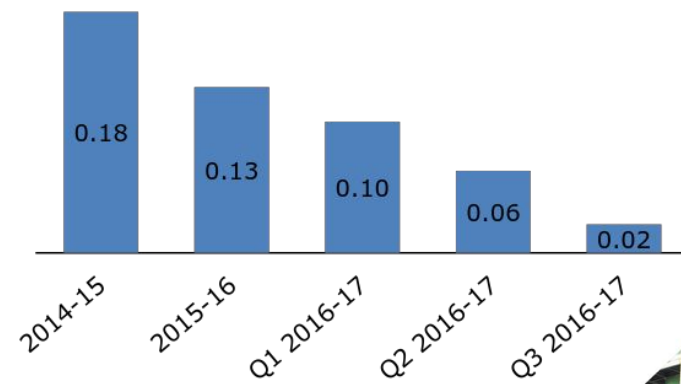
◆ CCAL ROE (PAT/Net Worth) (%)



■ CCAL Current Ratio



■ CCAL Debt/ Equity



Highlights for the Quarter ended December 2016

- Due to impact of Demonitisation, sales were marginally impacted during the quarter resulting in decrease in contribution by Rs. 61 L in the current quarter
- ECU Realisation increased by 3% compared to Q 2 levels
- During the quarter, Salt procurement was almost entirely from the market, resulting in increase in Cost of Materials Consumed as compared to previous quarter, impacting the profitability by Rs 97 L. With the beginning of the production season at the captive salt fields from the next quarter, salt procurement will be reverted to captive salt fields
- Entire balance of outstanding Term Loan of Rs. 9.30 Cr was repaid during the quarter
- Company received National Energy Conservation Award, 2016 – “First prize in appreciation of the achievements in Energy Conservation in Chlor Alkali Sector” awarded by Government of India, Ministry of Power. This is the 6th Award received during the year
- QA laboratory of the company has been recommended for NABL accreditation (National Accreditation Board for Testing and Calibration Laboratories) , and which will be approved in due course



Business Outlook

- Capacity expansion approval in a phased manner from 100 TPD to 200 TPD is under process
- Proposed merger of CCAL with TCL:
 - Approved by the Board
 - NOC received from NSE BSE
 - NOC received from SBI - Banker
 - Shareholders approval received in the court conveyed meeting
 - Chairperson report filed with NCLT
 - Expect the final court order during Q 4 of the current financial year



Cautionary Statement

The Statements made in this presentation describing the Company's views may be forward looking statements within the meaning of the applicable security regulations and laws. These Statements are based on certain expectations on demand, imports, availability and cost of power etc. and any change in Government laws and the economic situation in the country would have its impact on the Company's operations. The Company assumes no responsibility in respect of the forward looking statements herein, which may undergo changes in future for reasons beyond its control.



CHEMFAB ALKALIS LIMITED

CIN No.: L24297TN1983PLC072409

Member - Dr. Rao's Group of Companies

Regd. Off : 'TEAM House', GST Road, Vandalur, Chennai - 600 048, India.

Ph : + 91 44 22750323 / 66799595, Fax : + 91 44 22750771, E-mail : chemfabalkalis@draaholdings.com

Plant : "Gnanananda Place", Kalapet, Puducherry - 605 014, India Ph : +91 413 2655111, Fax : +91 413 2655125, www.chemfabalkalis.com